



INVESTMENT MATTERS DECEMBER 2015

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LIFE

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2015: Year in Review

Assets under management for **Managed Growth Fund (MGF)** reached **Rs. 78 billion** for calendar year 2015, the **largest for any single investment fund.**"

Return for **Aitemad Growth Fund (AGF)** exceeded **17%** in calendar year 2015."

"Total **assets under management** crossed **Rs. 81.5 billion** — the **highest for a life insurance company** in the private sector."

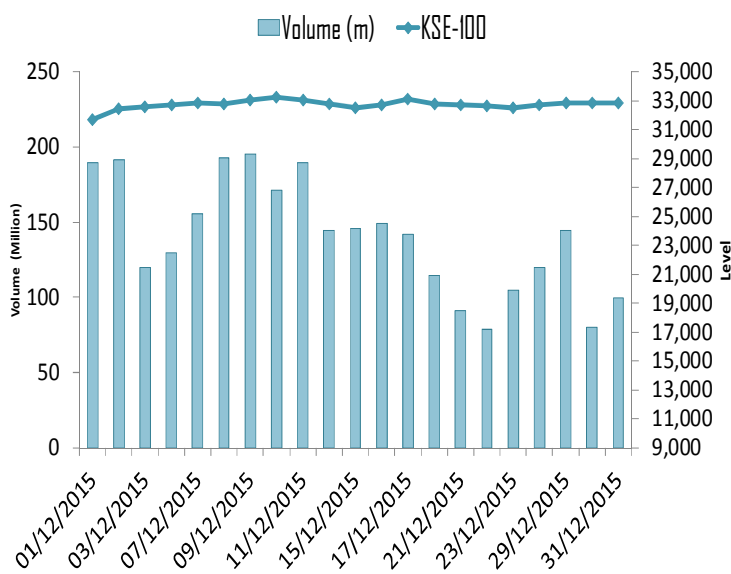
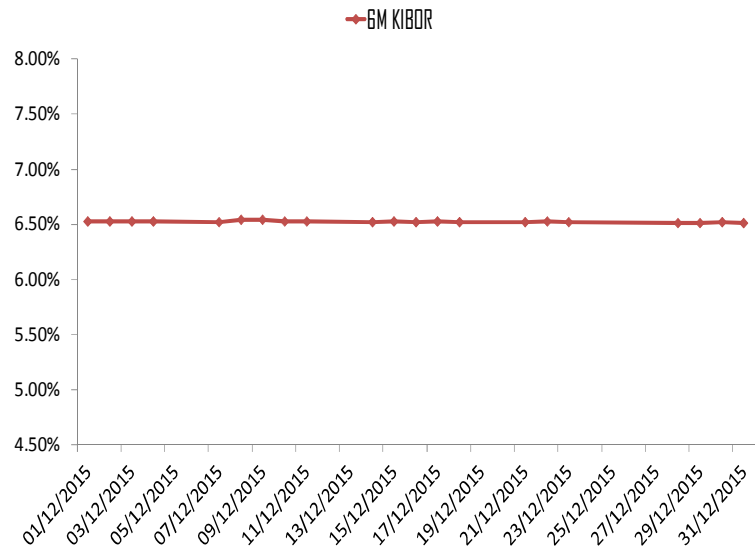
"**EFU Life** became the **largest asset manager in Pakistan** when compared to mutual funds and private life insurers."

"EFU Life received the **Consumer Choice Award** for best life insurance company and the **KSE Top Companies Award 2014.**"

Market Review

Debt Market Review:

- Benchmark lending rate - 6M KIBOR - decreased by 0.02% over the month closing at 6.51%. The latest weighted average yields stand at 6.3374%, 6.3637% and 6.3914% for 3m, 6m and 12m tenors respectively.
- Inflation gained some momentum as CPI for December came in at 3.2%, compared to 2.7% in November however, year on year it is comparatively lower (CPI 4.3% December 2014).
- The SBP continued its accommodative monetary policy as the discount rate was cut to 6.5% from 9.5% during 2015.



Equity Market Review:

- During the month KSE-100 Index increased 1.72% or 555.06 points to end the month at 32,816.31 while average daily volume decreased over the month to 140.40m shares traded against 171.36m last month. Foreign selling of about US\$34.3m (net) was witnessed over the month.
- The index was under pressure for most of the 2HCY15 and this can be attributed to persistent foreign selling during the year (net sales of US\$315m), weak commodities prices which affected the oil sector and lacklustre performance of the regional markets.

Currency & Commodity Review:

- Having started the month at 105.5, the USD depreciated against the PKR to a low of 103.4 before rallying to end the month at 104.8
- Oil prices remained under pressure as prices fell to six year lows due to persistent oversupply in the global market.

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

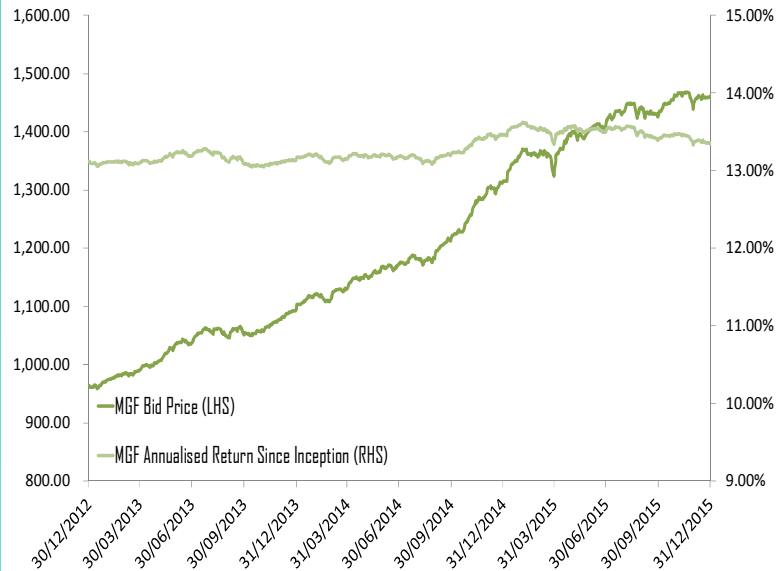
Assets Under Management	PKR 78.06 billion
Launch Date	18/03/1994
Bid Price At Inception	95.00
Bid Price (Current)	1,461.77
Category	Balanced
Pricing Mechanism	Daily (Forward)
Management Fee	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low to Moderate

Fund Performance:

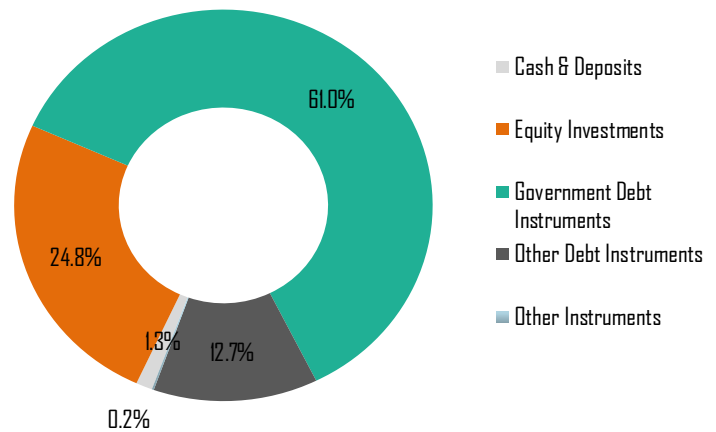
One-Year Return	11.2%
Three-year Annualised Return	14.9%
Five-Year Annualised Return	14.4%
Cumulative Return Since Inception	1438.7%
Annualised Return Since Inception	13.4%

All returns above are net of fund management charge

MGF Bid Price and Returns:



Asset Allocation:



Equity Investments:

Construction & Materials Sector	15.19%
Power Sector	13.97%
Banking Sector	13.42%
Chemicals Sector	13.01%
Automobile & Parts Sector	12.21%
Other Sectors	32.20%

Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

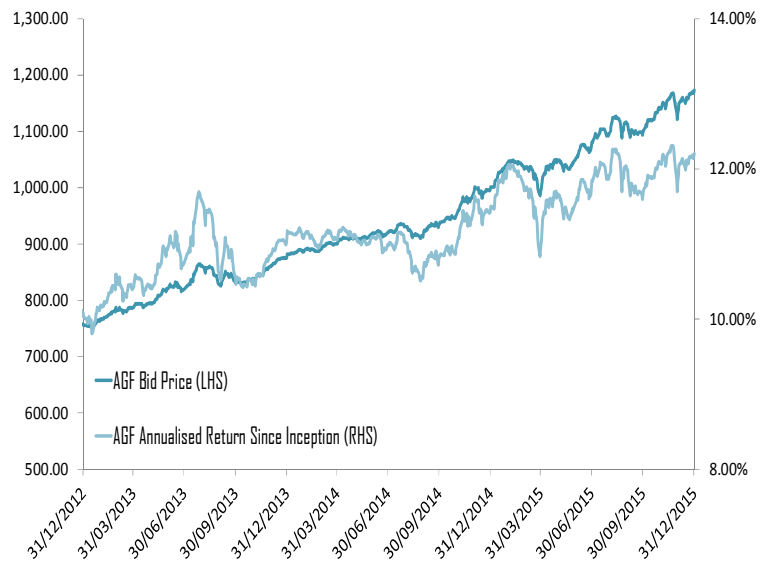
Assets Under Management	PKR 1.80 billion
Launch Date	22/02/2008
Bid Price At Inception	475.00
Bid Price (Current)	1,172.14
Category	Balanced
Pricing Mechanism	Daily (Forward)
Management Fee	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Moderate

Fund Performance:

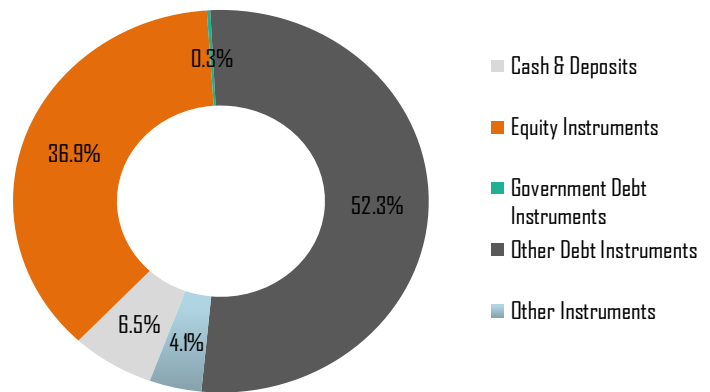
One-Year Return	17.06%
Three-year Annualised Return	15.67%
Five-Year Annualised Return	14.06%
Cumulative Return Since Inception	146.77%
Annualised Return Since Inception	12.20%

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



Cash	6.5%
Equity Investments	36.9%
Government Debt Instruments	0.3%
Other Debt Instruments	52.3%
Other Instruments	4.1%

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

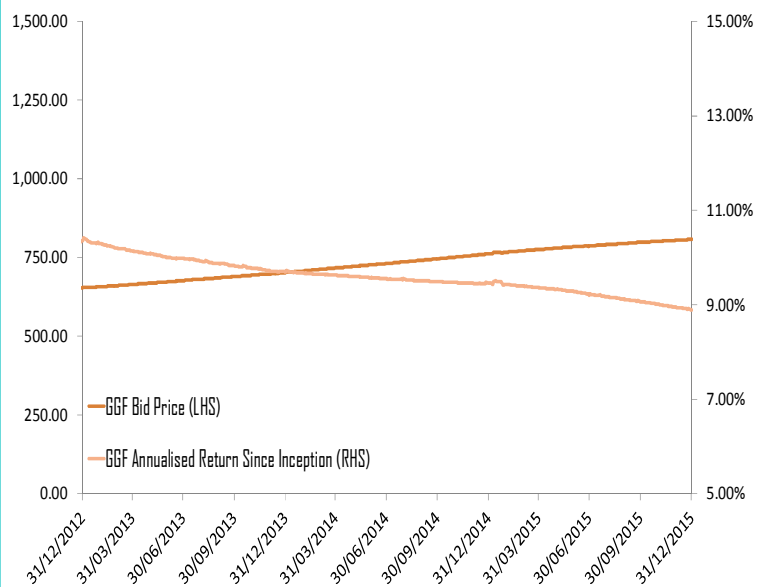
Assets Under Management	PKR 1.32 billion
Launch Date	07/10/2009
Bid Price At Inception	475.00
Bid Price (Current)	807.89
Category	Capital Protection with Growth Preservation
Pricing Mechanism	Daily (Forward)
Management Fee	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low

Fund Performance:

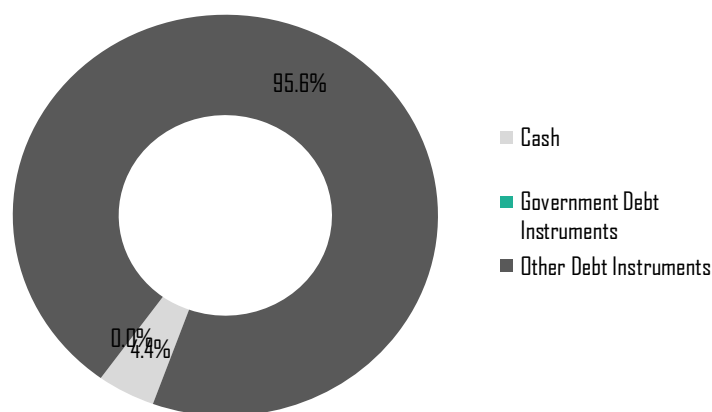
One-Year Return	5.93%
Three-year Annualised Return	7.34%
Cumulative Return Since Inception	70.08%
Annualised Return Since Inception	8.89%

All returns above are net of fund management charge

GGF Bid Price and Returns:



Asset Allocation:



Cash	4.4%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Fixed Income Instruments	95.6%